

BUSINESS SUCCESSION PLANNING

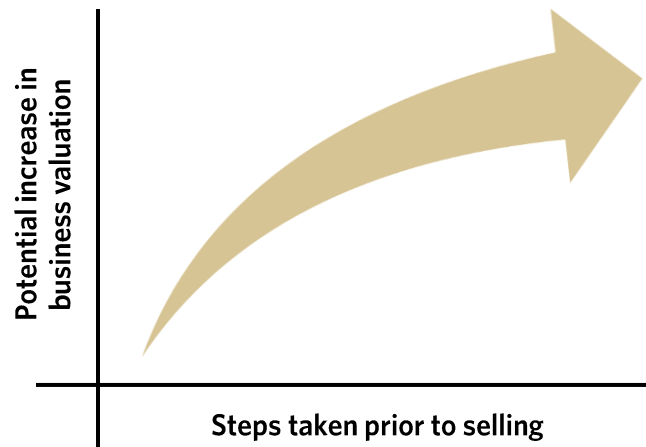
BUILDING, HARVESTING, AND PRESERVING FAMILY WEALTH FOR GENERATIONS TO COME.

WHAT IS BUSINESS SUCCESSION OR EXIT PLANNING?

Exit Planning combines the plan, concept, effort and process into a clear, simple strategy to build a business that is transferrable through strong human, structural, customer, and social capital. The future of you, your family, and your business are addressed by exit planning through creating value today.

VALUE ACCELERATION METHODOLOGY

1. Future Vision
2. Value Gap
3. Business Attractiveness
4. Personal Readiness
5. Business Readiness
6. Value Creation
7. Business Transaction
 - a. Keep or Sell?



BENEFITS OF EXIT PLANNING

- Reduced or eliminated value gap
- Higher quality, lower risk company
- More sustainable and profitable growth
- Less management stress, improved work balance
- Improved customer, supplier, employee relations
- Higher success in future transactions
- Better access to capital
- Maximum transferrable enterprise value





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